

PILOT EXPORT RECONCILIATION NOTE

HD Attingal · TallyPrime Service Bill Register · 10 Apr – 30 Sep 2026

TO	Finance Head / Accounts Department, Marikar (Motors) Ltd
FROM	Dr. Babu B., BPro Consulting & Technologies
DATE	12 October 2026
SUBJECT	Pilot export for the consolidated Power BI sales & inventory dashboard: HD Attingal reconciliation
REFERENCE	Data Request & Export Playbook, sections 02–06
CLASSIFICATION	Confidential: internal circulation

₹1,02,52,514

Gross billing, ties to Tally's
Grand Total

₹57,12,868

Item value, ties to Tally's
Grand Total

3 · 2 · 3

Playbook checks: pass ·
partial · pending

1 of 6

Requested files received
for this unit

01 | SUMMARY

The HD Attingal sales register for April to September 2026 works as the pilot export. It reconciles to Tally's own Grand Total to the rupee: ₹1,02,52,514 gross and ₹57,12,868 of item value.

The pilot passes three of the playbook's eight checks outright and two in part. The remaining three are pending on files not yet sent.

BEFORE ROLLOUT TO THE OTHER COMPANIES

We need the FY 2025–26 register, the two stock summaries and the two stock movement reports for this unit, plus an agreed company code. With them, the dashboard can show the April–September year-on-year view at the 3 November HOD meeting.



02 | WHAT WAS RECEIVED

One file, `HD_ATL_01.04.26_to_30.09.26_sales_register_with_inventory.xls`: a Tally *Service Bill Register* for MARIKAR (MOTORS) LTD, Attingal (Honda two-wheelers). It is item-wise, with one row per bill followed by one row per item on it.

MEASURE	VALUE
Period on the report header	1 Apr – 30 Sep 2026
First and last bill	10 Apr – 30 Sep 2026 (147 billing days)
Bills	7,677
Item lines	21,732 (1,345 distinct items)
Columns	33: date, party, voucher type and number, quantity, value and 25 ledger columns

VOUCHER TYPE	BILLS	NUMBER SERIES
Service Bill	4,465	KL07BB0126000001 – 4465
Local Sales	1,850	HASBC26270001 – 1851
Spare Sale Invoice	681	KL07BB0126C00001 – 681
AMC Service Bill	572	KL07BB0126R00001 – 572
Branch Transfer Out Spare	106	HABO26270001 – 107
Extended Warranty Sales	3	KL07BB0126E00001 – 3
Total	7,677	

FILE FORMAT NOTE

The file is an Excel 2007+ (.xlsx) workbook saved under an .xls name. Excel opens it, but some tools reject it until it is renamed.



03 | RECONCILIATION RESULTS

Every total rebuilt from the rows matches the register's Grand Total row.

CHECK	REBUILT FROM ROWS (₹)	TALLY GRAND TOTAL (₹)	RESULT
Gross total, incl. GST	1,02,52,514.46	1,02,52,514.46	Match
Item value (sum of item lines)	57,12,868.26	57,12,868.26	Match
Sales – spare parts	34,55,328.85	34,55,328.85	Match
Sales – accessories	19,84,079.64	19,84,079.64	Match
CGST and SGST (each)	7,68,334.93	7,68,334.93	Match
Discounts (spares + labour)	11,65,311.01	11,65,311.01	Match
Other 19 income ledgers	each summed	each column	All match

Two corrections were needed, because the export drops minus signs

1 21 service bills with a negative total

On these the discount exceeded the bill. Tally's Grand Total treats them as negative, but the rows show them as positive. Taken at face value they overstate gross by **₹14,057.44** ($2 \times ₹7,028.72$). We detect them from each bill's ledger arithmetic and flip their sign.

2 Round-off amounts

As shown they add up to ₹1,864.77, against a net of ₹27.11 in the Grand Total, because negative round-offs lose their sign. The effect on revenue is immaterial, but any model must not add this column at face value.

IGST is not a column here because all sales are intra-state. The GSTIN column is filled on only 75 bills (B2B customers).

04 | CHECKLIST AGAINST THE PLAYBOOK

Three checks pass, two pass in part and three wait on files not yet sent (playbook section 06).

#	CHECK	STATUS	FINDING
01	Correct company and reporting period	Partial	Company is right. The header says 1 Apr, but every number series starts at 1 on 10 Apr. Accounts to confirm no bills were raised 1–9 Apr, or say where they are.
02	Sales totals reconciled to TallyPrime	Pass	Ties to the register's Grand Total to the paisa. Still to do: tie to the sales ledgers in Tally's P&L and to GSTR-1 for the same months.
03	Returns, credit notes, discounts and taxes treated consistently	Partial	Discounts and CGST/SGST are present. No sales returns or credit notes appear, and the export drops minus signs (section 03).
04	Item-wise details included	Pass	21,732 item lines with name, part number, quantity and value.



#	CHECK	STATUS	FINDING
05	Stock closing quantities and values reconciled	Pending	No stock summary was sent.
06	Company code in every export and folder	Pending	File uses "HD_ATL", not an agreed PC code.
07	No records deleted or manually changed	Pass	No duplicate numbers. Two numbers are missing: Local Sales HASBC26270623 and Branch Transfer HABO26270049. Accounts to confirm these were cancelled.
08	All periods and report types supplied	Pending	1 of 6 files received (section 05).

05 | FILES STILL NEEDED FROM ACCOUNTS

Five of the six playbook files for this unit are outstanding. Without them there is no year-on-year comparison and no inventory view. PCxx stands for the company code still to be agreed.

✓	FILE (PLAYBOOK NAME)	CONTENT
☒	PCxx_SalesRegister_FY2026-27_Apr-Sep.xlsx	Received as the HD_ATL file; rename once the code is agreed
☐	PCxx_SalesRegister_FY2025-26.xlsx	1 Apr 2025 – 31 Mar 2026, same report and layout as the pilot. Enables the April–September year-on-year comparison.
☐	PCxx_StockSummary_2026-03-31.xlsx	Item-wise closing quantity and value, stock group, UOM, godown
☐	PCxx_StockSummary_2026-09-30.xlsx	Same layout
☐	PCxx_StockMovement_FY2025-26.xlsx	Inventory vouchers: date, voucher reference, item, inward and outward quantity, rate, value, godown
☐	PCxx_StockMovement_FY2026-27_Apr-Sep.xlsx	Same layout
☐	Monthly month-end stock snapshots	April 2025 – September 2026 (preferred, not required)

OPEN QUESTIONS FOR ACCOUNTS

1. Which company code does HD Attingal get?
2. Were any bills raised 1–9 April 2026, perhaps in another company or series?
3. Were HASBC26270623 and HABO26270049 cancelled?
4. Are sales returns and credit notes kept in a separate register? If so, please export it for both periods.

06 | EXPORT NOTES FOR THE OTHER COMPANIES

The pilot shows what to ask for up front, so later exports need no rework.



1 Keep the pilot's layout

Use the register's item-wise view (bill row, then item rows) with every ledger as its own column. That is what lets totals tie column by column.

2 Keep minus signs

If Tally's Excel export drops signs, also send the register as XML or with separate debit and credit columns, so negative bills and round-offs keep their sign.

3 Save as a real .xls or .xlsx

Avoid exporting an .xlsx under an .xls name.

4 Separate customer from vehicle

"Particulars" combines the customer's name with the vehicle number, and some phone numbers too. The dashboard needs neither, so export the party ledger cleanly or masked and share the files with fewer people.

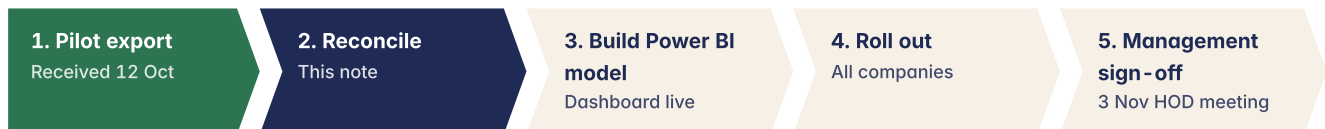
5 Include the Grand Total row

It is the reconciliation anchor for check 02.

6 One period per file, whole months

Name each file by company code and period exactly as in playbook section 05.

07 | NEXT STEPS



STEP	OWNER	DUE
Agree company codes for all units	Finance Head	16 Oct 2026
Answer the four open questions	Accounts	16 Oct 2026
Send the five outstanding HD Attingal files	Accounts	23 Oct 2026
Tie the pilot to the Tally P&L sales ledgers and GSTR-1 (check 02)	Accounts, with BPro	23 Oct 2026
Add year-on-year and stock views; issue as the standard review template (A2), alongside AMZES (A10)	BPro	3 Nov 2026
Roll the export out to the other companies	Accounts, all units	After sign-off, 3 Nov

Dr. Babu B.

BPro Consulting & Technologies ·
Prepared by

Name, signature and date

Finance Head / Accounts, Marikar
(Motors) Ltd · Acknowledged by

— END OF NOTE —



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